



SARA TUROCZY

MLB Construction Services, LLC

Sara Turoczy is the Manager of Business Development for MLB Construction Services, LLC located in Malta, NY. Sara's main responsibility is to nurture current client relationships and cultivate new contacts in the industry to help generate business opportunities. To do so, she attends industry specific and community events to stay up to date with market conditions and development of our region. She also conducts various meetings with existing clients and prospects. As a wearer of many hats, Sara is also in charge of constructing RFP's and proposals along with collaborating with the Estimating Department and Project Management teams.

One of Sara's professional accomplishments with MLB is implementing communication and team building throughout the organization. As a member of MLB's Strategic Planning Committee, she has been able to bridge gaps between different generations and departments, implement new reward and recognition tactics for employees, and best of all, see employees come together as a team to brainstorm and put more efficient methods into place. Her passion for helping others coincides nicely with MLB's vision of building people, trust, pride and buildings. Sara's biggest takeaways have been discovering her strengths as a leader and learning how to use a power tool, or two